



**LES YOUNG & ASSOCIATES, INC.**  
CONSTRUCTION • DEVELOPMENT • CONSULTING  
California General Contractors License No. 359489

February 14, 2003

Scott Darymple  
A-1 Air Conditioning Heating and Service Co., Inc.  
820 West Washington Avenue  
Escondido, CA 92025

Dear Scott,

Your contract for the Blue Lake Industrial Condominium project just came my way for signature, which reminded me that I have wanted to drop you note to let you know that we enjoy working with you and your company.

We consider A-1 Air Conditioning to be a valuable asset to our company. A-1 Air Conditioning is always on the job when scheduled, with adequate materials, a good attitude and ready to work. Your men work well with the other trades; you finish your work in a timely manner and with excellent quality. We are happy to have A-1 Air Conditioning as a part of our team.

Please feel free to have anyone considering using your company call me for a reference. I would be happy to share my experiences with them.

Sincerely,

Alan Young  
Vice President  
Les Young & Associates, Inc.

AY/pc